

SUSTAINABLE DEVELOPMENT (SD) 2030 STRATEGY: 2017 HIGHLIGHTS

Our SD Vision

To be the leading sustainable development performer in our industry globally by 2030.

To achieve this vision, we have developed our SD 2030 Strategy, which is built on five strategic pillars and embraces the spirit of Creative Transformation. Achieving our vision will require constant innovation and experimentation, as well as ongoing communication and engagement.

In 2017, we translated SD KPIs into team-level targets for all areas of our business, and SD focus areas have been integrated into our annual budget processes.

This document highlights our SD performance in 2017. For the scope and more details, please refer to our **Sustainable Development Report** 2017.





People We aim to create an environment where our employees will be healthier, happier and more productive, to invest in our employees and provide rewarding career paths so as to develop a diverse and industry-leading team.

| | 2017 Progress | 2020 KPI | |
|-------------------------------|--|---|--|
| Safety, Health and Wellbeing | Lost Time Injury Rate (LTIR): 1.43 ↓ 21% vs. 2016 | Maintain LTIR below 2.0 | |
| Diversity and Inclusion (D&I) | Women hold 49% of management positions | Establish a D&I Committee and adopt a D&I Statement of Commitment | |
| Volunteering | > 6,700 service hours | ↑ 20% in participation ^[1] | |
| Talent Retention | ↑16% Training hours/employee/year ^[1] | ↑ 25% | |

We aim to continue to develop long-term, mutually beneficial relationships with our business partners and other key parties so as to improve our environmental, social, and economic performance.

Partners



| | 2017 Progress | ≈ 2020 KPI |
|-----------|---|---|
| Suppliers | HK\$378 million Green Procurement spending ^[2] | Implement green procurement system in HK and Mainland China |
| Tenants | ~53% of office space occupied by tenants who have signed Green Pledges in TaiKoo Hui, Guangzhou 7.9 million kWh potential annual energy savings from free energy audits for HK & Mainland China tenants (since 2008) | Expand the Green Pledge Programme to other portfolios |

Performance (Environment)



We aim to continue to design, construct and manage high quality developments that contribute positively to the communities in which we operate and the environment.

Places

Through effective placemaking and long-term placekeeping, we aim to continue to transform the places in which we invest so as to create value, while retaining their character, supporting our communities and enhancing people's lives.

We aim to deliver sustainable economic performance coupled with good corporate governance and high ethical standards.

Performance (Economic)



| | 2017 Pro | ŭ. | |
|---|--|--|--|
| | HK Portfolio[3] | Mainland China Portfolio ^[3] | ≈ 2020 KPI |
| Climate Change | Carbon intensity ^[4] | ↓ 21% | HK ↓27% Mainland China ↓21% Conduct climate risk assessment |
| Energy ^[5] | Energy consumption ↓ 51 million kWh/year ↓ 22% | ↓ 17 million kWh/year ↓ 20% | HK ↓ 64 million kWh/year (↓ 26%) Mainland China ↓ 23 million kWh/year (↓ 20%) |
| Waste ^[7] | Commercial waste diversion rate 20% | Commercial waste recycling rate 22% | 25% |
| Building/Asset Investment ^{[7][8]} | 30 buildings have obtained BEAM^[9] or BEAM Plus certification 30 buildings have obtained LEED^[10] certification | | 100% of projects under development achieve the highest assessment ratings |

2017 Progress ≈ 2020 KPI Financial Performance HK\$7,834 million Long-term sustainable growth in shareholder value underlying profit attributable to shareholders Issued first green bond Review, develop and issue us\$500 million at coupon rate of 3.5% green bond Disclosure & Reporting Dow Jones Sustainability Indices FTSE4Good MSCI AMSCI ESG

- ²¹ Products that meet specific environmental criteria, including green certification or accreditation by reputable, independent third parties
- 131 HK Portfolio and Mainland China Portfolio refer to office and retail portfolio in Hong Kong and Mainland China respectively, excluding hotels
- [4] Carbon intensity target references the business-as-usual ("BAU") baseline level in 2008 for our HK portfolio, and the BAU baseline level in the first year for which a complete calendar year of data was available for projects in our Mainland China portfolio
- [5] HK Portfolio refers to office and retail portfolio and hotels in Hong Kong.
- 163 Energy consumption refers to purchased electricity for the provision of shared services for and in the common parts of our buildings with reference to the BAU baseline level in 2008 for our HK portfolio, and the BAU baseline level in the first year for which a complete calendar year of data was available for projects in our Mainland China portfolio.
- ⁷¹ HK Portfolio and Mainland China Portfolio refer to office and retail portfolio and hotels in Hong Kong and Mainland China respectively.
- [8] Accumulative figures at 31st January 2018.
- [9] Building Environmental Assessment Method
- [10] Leadership in Energy and Environmental Design